

**Special Council Meeting**  
**Monday, March 16, 2026**  
**City Hall - Council Chambers**  
**1300 9th Street**  
**9:00 AM**  
**Agenda**

- I.** Call to Order
- II.** Pledge of Allegiance
- III.** Roll Call
  - Mayor Chris Robertson
  - Deputy Mayor Ken Gilbert
  - Council Member Jennifer A. Paul
  - Council Member Kolby Urban
  - Council Member Shawn Fletcher
- IV.** Discussion Item
  - 1. RFQ No. 2025-209 Economic Development Consulting Services Interviews Short-Listed Firms
- V.** Adjournment

If a person decides to appeal any decision made by the board, agency, or commission with respect to any matter considered at such meeting or hearing, such person will need a record of the proceedings and that, for such purpose, such person may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based, and which record is not provided by the City of St. Cloud. (FS 286.0105) In accordance with the Americans With Disabilities Act, persons needing assistance to participate in any of these proceedings should contact the Secretary/Clerk of the Committee/Board (listed below), with a written request at least 48 hours prior to the meeting. (FS 286.26) Ivy Llauro, 1300 9th Street, St. Cloud, FL. Phone 407-957-7300



DATE: March 9, 2026  
TO: Short Listed Firms via E-Mail  
FROM: Leslie Flores, NIGP-CPP, CPPO, CPPB, FCCM Procurement Services Director  
RE: Preparation for Interviews  
RFQ No. 2025-209 Economic Development Consulting Services

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The City of St. Cloud has completed its review of all the submittals received in response to the above referenced RFQ. Staff will be conducting interviews with the nine (9) top ranked firms.

Assigned interview times are listed as follows, in alphabetical order:

**Monday, March 16, 2026**

9:00 a.m. Ayers Associates Inc.  
9:30 a.m. BusinessFlare LLC  
10:00 a.m. GAI Consultants  
10:45 a.m. Goman York Property Advisers LLC  
11:15 a.m. Inspire Placemaking Collective, Inc  
11:45 a.m. Break  
12:15 p.m. Jon Stover & Associates  
12:45 p.m. Marq Neasman Consulting Co.  
1:15 p.m. Redevelopment Management Associates  
1:45 p.m. SiteCorp Consulting LLC

**Location and Room Set-up**

All interviews will be held in the City of St. Cloud Council Chambers located in the St. Cloud City Hall, 1300 9<sup>th</sup> Street, Building A, 3<sup>rd</sup> Floor, St. Cloud, Florida 34769. All equipment and supplies are the responsibility of the firm making the presentation.

**Attendance**

At a minimum, the following persons shall attend:

- 1) Project Manager – Person responsible for day to day management of the project/services.
- 2) Technical Lead(s) – Person(s) responsible for day to day technical execution and decision making for projects in any given area of expertise.

## **Interview/Presentation Format**

Each firm will be afforded no more than ten (10) minutes for their presentation, followed by twenty (20) minutes for follow-up questions, answers and discussion. The following content shall be considered in determining your use of the time allotted:

- General Overview and Experience of the Firm/Team
  1. Please describe in detail your Firm's Florida Experience
- Relationships
  1. Highlight the professional relationships your firm and key team members maintain with, but not limited to site selectors, corporate decision makers, developers, investors and other economic development partners.
  2. Describe how these personal and industry connections can be leveraged to generate opportunities, attract targeted industries, and elevate the City of St. Cloud's visibility.
  3. Provide specific examples of how these relationships have directly contributed to successful project attraction or partnerships in other communities, and how you would activate those relationships on behalf of the City of St. Cloud.
- Questions/Discussion

If you wish to provide any additional handout materials, please bring twelve (12) copies of all materials.

## **Selection Process**

Based upon the interviews, the City Council will develop recommendations regarding the selection of firm(s).

If you have any questions, please submit them in writing by e-mail to [purchasing@stcloudfl.gov](mailto:purchasing@stcloudfl.gov) with RFQ No. 2025-209 Economic Development Consulting Services in the subject line no later than 12:00 p.m. on Wednesday, March 11, 2026. A written response to all questions received will be issued by 5:00 p.m. the same day.

Thank you.